

The Golf Champions

1st place score - 49—Craig Casino, Mike Burke, Bob Mullin, Jim Gates

2nd place score - 50 - Dan Belcher, Allen Gibson, Ken Keith, Ken Riser

3rd place score - 51—Ian Anderson, Dan Palumbo, Ed Burke, Rudy Johnson

Closest to the Pin – John Marshall & Marge Zatarski

Longest Drive – Steve Stronach & Colleen Edwards

Straightest Drive – Dan Hitzeman & Colleen Edwards

Longest Putt – Dan Hitzeman

Congratulations!

16th Annual Golf Classic Scores Well

The Golf Classic 2005 has come and gone and we can say it was a great success.

We were blessed with great weather and an even better group of golfers at this year's outing on Eaglewood's course in Itasca. Drink holes were aplenty, sponsors mingled, photos were snapped team prizes were won, valuable items were raffled, Chamber members danced.

We would like to give our sincere thanks to this year's sponsors:

Lunch Sponsor - **Flood Brothers**, Website Sponsor - **Guardian Life - Oak Brook Agency**, Entertainment Sponsor - **Community Auto Body**. Gold Sponsors: **National City Bank, Signs by Tomorrow, Moments In Time by Jeremiah, North Gary Auto/Foxfire**. Silver Sponsors - **Barn Owl, Franco Coladipietro, You're #1**.

Hole-In-One Sponsor - **Sunrise Chevrolet**. Bronze Sponsors - **West Suburban Traveler Limo, BankOne, Maxim Mortgage, Jim Zay, Bartel's Auto Clinic, Roger Jenisch, State Rep. 45th Dist., Adventist/Glen Oaks Hospital, Crown Trophy & Awards**. Drink Hole Sponsors - **Foxfire Tavern & Grill, Accounting Network, Holiday Inn /Fitzgerald's, Shanahan's Pub, Brian's Charhouse, Village Tavern & Grill, McNeil Financial Group**. Cigar Sponsor - **The HBC Group**. Chair Massage Sponsor - **Bodywork by Shellie**.

We all look forward to our 17th Annual Golf Outing next July!

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Fore! Al Snyder, Eric Svandra, Sam Tornatorre and Chamber Prez Jim Hodgdon pose at this year's Golf "Classic"

Your Chamber Board

President

Jim Hodgdon 630.980.4499

The HBC Group

Vice President

Dick O'Gorman 630.232.1369

Foxfire Tavern & Grill

Treasurer

Mike Holmgren 630.871.1177

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Executive Director

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Board of Directors

Ian Anderson 630.479.4753

RE/MAX Excels

Mike Ashby 630.668.8161

DuPage County Farm Bureau

Kent Dixon 630.942.8300

Sunrise Chevrolet

John Gul 630.830.5595

Fresh & Silk Flowers

Michael Hall 630.510.2635

American Precision Electronics

Ken Hannah 630.652.2500

West Suburban Bank

Ann Kennedy 630.653.0755

Carol Stream Public Library

Darrel Malcom 630.510.0044

Brust Preplanning

Matthew Stanio 630.784.8121

National City Bank

Renee Vennero 630.830.4700

Harris Bank of Carol Stream

John W. Wheeler, Jr 630.203.2300

Guardian—Oakbrook Agency

Village Liaison

Bob Glees 630.871.6231

Village of Carol Stream

Newsletter

Luanne Triolo 630.665.3325

From the Desk of the Executive Director

Dear Chamber Members,

I am always a little sad to see the summer end but when I look back, I can truly say we *did* enjoy this summer. The golf outing in July, the summer After Hours and, my favorite, the "Pitch Your Business" luncheon. If you weren't there, please stop by the website and visit "Were You There?" to see a recap with pictures of our fabulously creative members. Derek Love from Costco put on an award-winning performance as an umpire, complete with concession sellers ("Programs! Get your Programs!") All of you who participated made it so much fun and beneficial for all that we have decided to make this an annual luncheon.

As we move from summer to fall, we kick it up a notch with a good number of events in September. A marketing seminar, an Expo, Women in Business luncheon, and Chamber Week are added to our usual Luncheon and After Hours events to round out the month.

Speaking of After Hours, note that the September gathering will be out of the ordinary. This Progressive evening will begin at Harris, and progress through our member businesses in the Army Trail/County Farm mall, and end at Mutual Bank. You won't be expected to 'hike it' across the large parking lot, though, because in our membership we have West Suburban Limo who will let you ride in style. Learn about each of seven businesses, collect a playing card and try to win prizes at the final spot. Mingling with members along the way is recommended.

Our September "Networking 101" luncheon will provide you with a way to fine-tune your networking skills. On Columbus Day you will have the chance to "Discover" some great networking. Note: because this progressive luncheon uses a mathematical formula to set the table-swapping into motion, you must RSVP by October 5th. There will be three other Chambers to network with and we will be at Glendale Lakes Golf Club. I'm afraid walk-ins won't be accepted for this luncheon.

You will notice in the following articles that the Chamber is involved in some upcoming community service projects. Entertainment Books are now for sale to raise money for our "Dollars for Scholars" program. Please consider this savings guide in your holiday gift-giving, incentive promotions, and personal use. We are committed to "Make a Difference" in a food drive—"Reach Out"—to benefit the Outreach food pantry. See this newsletter for dates and how you can be involved.

We sincerely appreciate your membership and try to promote your business every chance we get. Thank you for being a part of the Carol Stream Chamber!



LUANNE TRIOLO, Executive Director

**It's the job
that's never started
as takes longest
to finish.**

J.R.R. Tolkien

Let us hear from you

Carol Stream Chamber of Commerce

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“Reach Out” and Make A Difference

If someone had fallen in front of you, you would reach out your hand to help them up. It's human nature to help someone who needs assistance.

This year's Make A Difference Day project will be “Reach Out and Make a Difference” – a food drive to benefit the Outreach Community Center Food Pantry.

During the weeks of October 10th through 21st Chamber members will have the opportunity to reach out and collect non-perishable food items at their businesses. After the two-week collection period, volunteers will gather the collection bins and deliver the food to the Food Pantry in Carol Stream.

How can I help, you ask? If you

have a business that is visible in the community that would be a good drop off point for community residents you might be a key collection point. If you have a large amount of employees who could rally and donate some non-perishable items, that would be very helpful. If you would like to volunteer on the morning of Saturday, October 22nd, the actual “Make A Difference Day”, we need you.

Make A Difference Day, the largest national day of helping others, is sponsored by USA WEEK-END Magazine and its more than 600 carrier newspapers. Make A Difference Day is held in partnership with the Points of Light Foundation. Actor-philanthropist Paul Newman awards \$10,000 in charitable donations to 10 Make A Difference Day Awardees.

On the last Make A Difference Day, a record 2.2 million volunteers participated and an estimated 22 million people-in-need benefited; \$2.6 million was distributed to the charities of volunteers. Projects have ranged from a countywide cleanup involving thousands of people to a mentoring program in which members of a sorority provided one-on-one support to 35 underprivileged children.

Please join us as the Chamber takes on this community service project of ‘reaching out.’



Celebrate “Chamber Week” September 12-16th

Chamber week is coming!

All across the nation chambers of commerce are gearing up for a week to commemorate chambers September 12-16th. Different groups have different ways of observing it and our Chamber will focus on member interaction.

To celebrate this special week we will have a contest where you try to meet as many fellow members as possible, either in person or on the phone. The top scorer wins an award as well as some random drawing winners.

Inside this newsletter is a packet, which includes a flyer with a password, a listing of chamber members, addresses, phone numbers and a collection sheet. If there is a listing with no

address, that indicates it's a home-based business.

If you would like to participate, here is what you can do:

- Look at the list and determine which members you will visit
- Call the home-based (no addresses) and visit the others in person
- Learn about their company and obtain their ‘password’
- This is **not a sales call**. Your turn to share your business is when they visit your store/company/office.
- Collect the passwords on the sheet provided

- Return the collection sheet to the office in person, by mail, or via fax to be received *no later than September 19th*.

Winners will be announced at the Progressive After Hours on September 22nd and on the website.

Please keep in mind that these businesses, like yourself, have appointments and clients and be sensitive to that. We truly hope this will be beneficial to you and your business!



Carol Stream Chamber of Commerce — Upcoming Events

September 2005	Sun	Mon	Tues	Wed	Thurs	Fri	Sat	
	Watch for upcoming Fall colors!				1 Guerrilla Mktg Seminar 8-11:30am	2	3	
	4	LABOR DAY 5	6	7	8	9	10 EXPO 4-9pm Setup: 3pm	
	11	12	13	14 LUNCHEON Holiday Inn 11:30-1:00pm	15	16	17	
	CHAMBER WEEK Sept 12-16							
	18	19 Turn in Passwords collected/Chamber Week Contest	20	21	22 AFTER HOURS Progressive/Harris Bank 5:30-7:30pm	23	24	
25	26	27	28 WIB Luncheon Holiday Inn 11:30-1:30pm	29	30			

October 2005	Sun	Mon	Tues	Wed	Thurs	Fri	Sat	
	2	3	4	5 Deadline to register for Oct 12	6	7	1/8	
	9	10	11	12 Multi Ch. LUNCHEON Must RSVP in advance 11:30-1:00pm	13	14	15	
	“REACH OUT” Food Drive							
	16	17	18	19	20 AFTER HOURS SportsMed 5:30-7:30pm	21	22 Make A Diff. Day 10am-1pm 	
	“REACH OUT” Food Drive							
23	24	25	26	27	28	29		
30	 31							

November 2005	Sun	Mon	Tues	Wed	Thurs	Fri	Sat
			1	2	3	4	5
	6	7	8	9 LUNCHEON Holiday Inn 11:30-1:00pm	10	11	12
	13	14	15 WIB Luncheon Indian Lakes 11:30-1:30pm	16	17 AFTER HOURS Designer's Showcase 5:30-7:30pm	18	19
	20	21	22	23	24 	25	26
	27	28	29	30	Shop the Chamber for your Holiday needs!		

Carol Stream Chamber of Commerce — Upcoming Events

September

- 9/1/2005 **“Guerrilla Marketing in 30 Days” Seminar** Holiday Inn Hotel & Suites, 150 S. Gary Avenue, Carol Stream
8:30 AM-11:30AM \$39 / Members \$49 / Guests **Registration at 8:00AM**—Speaker: **Al Lautenslager**
- 9/10/2005 **Business Community Expo** Ross Ferraro Town Center (Gary & Lies Rd) Carol Stream
4:00-9:00pm Admission free to public— \$100 table fee for Chamber members—Setup: 3pm
- 9/12-9/16 **CHAMBER WEEK (see article)** Collect Passwords—win prizes—get to know our members!
- 9/14/2005 **Monthly Luncheon** Holiday Inn Hotel & Suites, 150 S. Gary Avenue, Carol Stream
11:30 AM-1:00 PM \$20 / Members \$25 / Guests - **“Networking 101”**
- 9/22/2005 **Progressive Business After Hours** County Farm/Army Trail—Start at Harris; end at Mutual Bank
5:30-7:30 PM \$5 / Members—bring business cards - Visit 7+ businesses...limos involved!

October

- 10/12/2005 **Progressive Monthly Luncheon** - Glendale Lakes Golf Club, 150 President St, Glendale Hts
11:30 AM-1:00 PM \$20 / Members \$25 / Guests **Registration at 11:00; program promptly @ 11:30am**
“Discover a New (Networking) World” - on Columbus Day **MUST RSVP by October 5th; No walk-ins**
- 10/20/2005 **Business After Hours** SportsMed, 327 E. Gundersen Dr, Carol Stream
5:30-7:30 PM \$5 / Members—bring business cards

November

- 11/9/2005 **Monthly Luncheon** Holiday Inn Hotel & Suites/Carol Stream, 150 S. Gary Avenue, Carol Stream
11:30 AM-1:00 PM \$20 / Members \$25 / Guests
- 11/17/2005 **Business After Hours** Designer’s Showcase Kitchen & Baths, 570 W. Army Trail, Carol Stream
5:30-7:30 PM \$5 / Members —bring business cards!

TIDBITS Have a need? Use the Chamber first! Go to our website or call us if you need a plumber, a haircut, a room addition or more. Let’s keep the Chamber strong. . . . Save this date: Friday, December 9th will be our Holiday Social. Plan ahead...we are! Congratulations to **Franco Coladipietro/Amari & Locallo** and **Peter Pell/Holiday Inn** who are being honored as two of the 26 “Today’s Young Executives” by The Business Ledger at a reception held at Elmhurst College on September 15th Thank you to the **Village of Carol Stream** who shared space with us at each Thursday night concert. We enjoyed treating the kids to the Treasure Chest. It’s good to meet the community that strengthens our businesses. . . . Drop a stack of your business cards or brochures at the Chamber office, as well as any discount coupons. We often have people drop in or want info mailed to them. . . . Let us know if you would like to be a Mini-Exhibitor at an upcoming luncheon. We have openings in November and January. Not sure what it is? Give us a jingle. . . . Coming soon—Member to Member Discount program. Watch for more info. . .

*Jacki Unger, Sign*A*Rama “pitches” her business at the August luncheon.*

Best Companies to Work for in Illinois

The Illinois Chamber is proud to announce its co-sponsorship of a new statewide program designed to honor companies in Illinois that show a dedication to their employees' growth and quality of life.

The "Best Places to Work in Illinois" awards program is open to all for-profit and non-profit companies in the state. Honors will go to companies in two categories: medium-sized companies (25-199 employees) and large companies (over 200 employees).

The statewide competition is offered through The Business

Ledger, the business newspaper for suburban Chicago, and is co-sponsored by the Illinois Chapter of the Society of Human Resource Managers and The Illinois Chamber.

Information submitted by participating companies will be compiled and analyzed along with research and surveys conducted by The Best Companies Group of Harrisburg, PA. All participants will receive detailed data identifying their strengths and weaknesses.

To enter the competition or learn more, visit www.bestplacestoworkil.com or

contact Gloria Guy, Illinois Chamber VP of Member Services. The entry deadline is Nov. 4, 2005; a participation fee funds the analysis by Best Companies Group.

Announcement of the top-rated firms will come in the spring of 2006 at an awards banquet and through a special supplement to The Business Ledger that will feature statewide distribution.

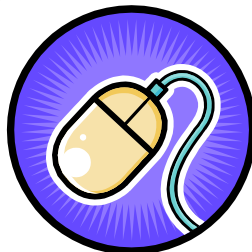


*Host a
Business
After Hours*

Each month the Chamber provides at least two opportunities for members to meet and network; luncheons and Business After Hours. After Hours events are usually the third Thursday of each month and are held in members' businesses. Hosting 25-40 fellow members in your place of business can be beneficial to everyone. The only months that are avoided are July, because of the golf outing and December. If you would like to host an After Hours, call the Chamber office and we'll 'sync' our calendars and choose a date.

\$100,000 in Technology from the Small Business Technology Institute and Intel

How would \$100,000 in free information technology education, products and services transform your small business? Enter The World of Difference Contest by September 6th and share your vision for creating a profitable, reliable and thriving future. Community Partners (i.e. Local Chambers of Commerce, Economic Development Corporations) can also earn a chance to win \$25,000 in technology and a trip to New York to the award ceremony by registering for the contest and inviting their small business members to enter. Contest sponsored by the Small Business Technology Institute and Intel. For more information, please visit www.theworldofdifference.org.



Business-Community Expo—a Chance To “Meet & Greet” the Community

On September 10th, the Carol Stream Chamber of Commerce will hold the 2nd annual Business-Community Expo at the Ross Ferraro Town Center from 4:00-9:00 PM. Held in conjunction with the Village's Multi-cultural festival, Chamber members are invited to be exhibitors for a fee of \$100 for an 8' x 8' booth. This is a terrific opportunity for your businesses to be visible in the community. For more information or to reserve your booth see the yellow insert or call the Chamber office at 630.665.3325. Space is limited.

Thank You — Thank You Very Much

We were fortunate to have some very dedicated volunteers to help us at this year's golf outing. Thank you, **Kent Dixon/Sunrise Chevrolet, Cindy Allston/WDSRA, Heather Anderson/Hilton Garden Inn/St. Chas., Shellie Carter/Bodywork by Shellie, Dale Crittenden/DuPage Cellular, Pam Fenner/Computer Services & Networking, John Gul/Fresh & Silk Flowers, Rosalie Hanzel Keller/Williams. Lisa Johnson/National City Bank, Paula Kafitz/Academy Awards & Engraving, Ann Kennedy/Carol**



Stream Public Library, Perry Lakhani AM-CORE, Bank, Lori Miller, Craig Ochoa

/ You're #1, Cheryl Schoenig/Greenway Apartments, /Renee Vennero/Harris Bank, Dave Villaroel/COD, Donna Warner COD, Amanda & Renee/Foxfire.

If you were at the outing, you saw some beautiful amenity bags with items from the following: **AMCORE Bank, Brunswick Zone, Community Auto Body, Greenway Apartments, Guardian Life - OakBrook Agency, Hilton Garden Inn, Keller Williams Realty, Minuteman Press, Porte Brown, Sport Clips, SportsMed, and Stratford Square Mall.** We thank you for your donations!

We would like to thank our generous members who donated items for our raffle at the dinner. They

were: **Adventist/Glen Oaks Hospital, American Precision Electronics, Autumn Ridge, Bodywork by Shellie, Brunswick Zone, Carol Stream Park District, Eaglewood Resort & Spa, Improve Life/Shaklee, Jim Zay, DuPage County Board, LaSalle Bank/Carol Stream, Maxim Mortgage, Mr. A's Liquors, National City Bank, OEC Business Interiors, SportsMed, Total Staffing Solutions, West Suburban Bank, West Suburban Limo, and Wood Floor Masters.**

Also thank you to our 2005 Golf Committee - **John Wheeler, Jr., Co-Chair, Dennis McKinnon, Co-Chair, Dick O'Gorman, Craig Ochoa, Matt Stanio, Ian Anderson, Jeremiah Jackson.**

WOMEN IN BUSINESS

New to the Chamber

For more info call

Jacki @ 847-275-0000

or

Renee @ 630-830-4700

The conventional definition of management is getting work done through people, but real management is developing people through work.

Agha Hasa Abedi

Discover a "New (Networking) World"

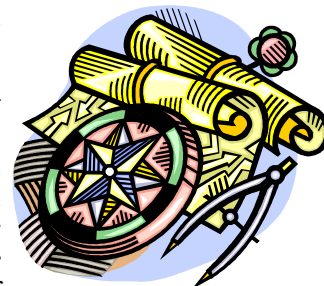
When you **set sail** to find new business, what do you look for? People you can trust and with whom you can forge a relationship?

Discover a **new world** with us on Columbus Day, Wednesday, October 12th as the Carol Stream Chamber joins Bloomingdale, Glendale Heights and Itasca chambers to hold "Discover..." A Progressive Networking Luncheon.

This exciting event will be at Glendale Lakes Golf Club with registration beginning at 11:00am and the actual program starting promptly at 11:30am. We ask you to bring business cards (about 50) as you will be networking with nine others at your first table, then move on to your second and third table, spending 20 minutes at each. As you meet new people at each table, you will be able to tell

about your business and share business cards.

Because of the complexity of the set-up, there will be **no walk-ins** accepted and all chamber members and guests **must pre-register no later than October 5th**. Cost for members of the four chambers involved will be \$20 and visitors will be \$25. RSVP to your Chamber office by calling (630) 665-3325 no later than October 5th.



Whether you call the great discoverer **Cristóbal Colón, Cristoforo Colombo** or **Christopher Columbus**, chart your course to attend this valuable luncheon.

New Chamber Members



Please join us in welcoming the following new members since June 2005:

Brandy's Automotive

565 Fullerton Ave
Carol Stream 60188
630-653-8485

Ken Masella

Life House Ministries

1350 Lance Lane
Carol Stream 60188
630-935-8065

Steve Luckman

Splat Pest Control, Inc.

1012 Evergreen Drive
Carol Stream 60188
630-231-0766

Joe Kozlowski

CIBC (Central Illinois Benefit Consultants)

418 Woodhill Dr.
Carol Stream 60188
630-580-5580

Peter DiGiullo

Mary Kay Cosmetics/Cindy Kopp

922 Farm Glen Ln
Carol Stream 60188
630-674-5956

Cindy Kopp

THE Air Conditioning & Heating Company

297 Carlton Drive
Carol Stream 60188
630-682-4328

Ray Grimm

Home Improvements USA

480 Industrial Dr. Suite 108
Naperville 60563
630-420-7619 ext. 232

John Broich

Mystery Shop

551 Sundance Ct
Carol Stream 60188
630-690-1105

Mary Heitert

Tuff Tail Gate Ramps

808 W. Army Trail Road
Carol Stream 60188
630-440-1504

John Gul

Hurst Consulting

136 Geneva Road
Glen Ellyn 60137
630-260-1202

Fred Hurst

Regal Business Machines

1140 W. Washington Blvd
Chicago 60607
312-666-4700

Jean Francione

UPS Supply Chain Solutions

775 East Drive
Carol Stream 60188
630-588-8194

Patrick Scharf

Konica-Minolta Business Solutions USA

3020 Woodcreek Dr - Ste E
Downers Grove 60615
630-271-6900

Sam Elsener

Save for Success

4645 South Kedvale
Chicago 60632
773-8470173

Mark Baldrige

U-Store-It

26W630 Army Trail Road
Bartlett 60103
630-510-0899

Cheryl Highland

“Women In Business” Bring Balance to Your Life

Have you heard? The Carol Stream Chamber has a new branch and it's budding, soon to be in full bloom.

As a venue to educate on women's issues and to empower women in business, the Chamber, guided by Jacki Skolnik and Renee Vennero has started the WIB – the Women In Business. Held every other month, these luncheons will be informational and pertinent to women although men are also invited. The first luncheon will be held on Wednesday, September 28th from 11:30am-1:30pm at the Holiday Inn. Nancy Moran will be the speaker and will address how to “Balance Your Personal and Professional Life.” Entertainer Andy Martello will be on hand, too, and will do some balancing of his own.

The cost for the luncheon is \$20 for Chamber members or \$25 for guests of members. If you register by September 15th, your name will go in a drawing for a free WIB lunch. Call the office today to save your spot.

Entertainment® Books – Raising \$\$ for Scholars

Yes, the new Entertainment Books have arrived! The Carol Stream Chamber is once again offering Entertainment® savings books to raise funds for scholarships. Last year we awarded \$3,000 in scholarships and part of that money was raised through this program. Entertainment books are only \$25, and are packed with 50%-off and 2-for-1 offers at the best places in town. Not only are they a spectacular ‘thank-you’ to customers, they make the perfect gift for faraway family and friends – just order them for their specific city. Do you have a college student away from home? Order them the book for their town and treat them to discounts well-appreciated by students on a budget.



To order your book, contact the Chamber office at (630) 665-3325.